STUDENT HANDBOOK



The Professional Institute of Marketing and Business Studies Ltd. (PIMBS Ltd.)

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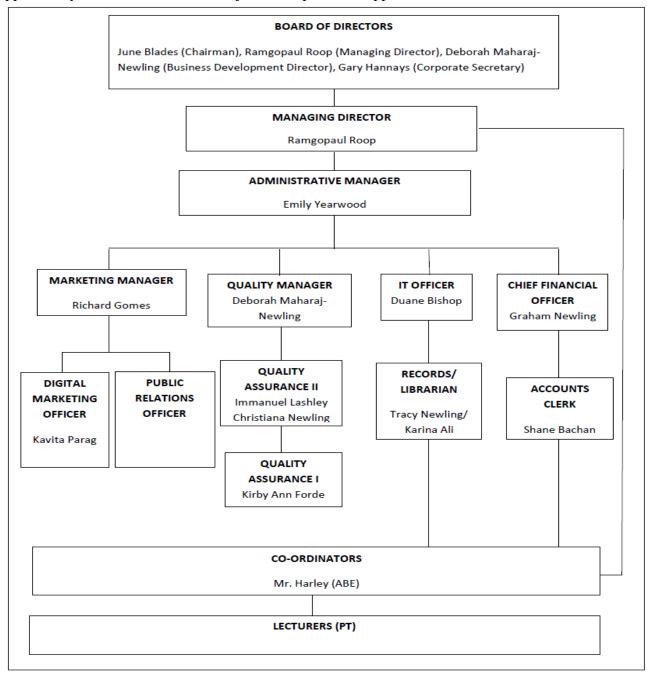
PIMBS- Organisational Chart

PIMBS Ltd. has a dynamic organizational structure that changes over time to meet the needs of its customers and the organization itself. The present structure of the organization is as follows:

Diagram 1: Organizational Chart of PIMBS Ltd. (2017)

Organizational Chart of PIMBS Ltd. (2017)

Approved by the Chairman. Refer to job Descriptions in Appendix 10.



PIMBS - Long Range Institutional Plan

The Professional Institute of Marketing and Business Studies (PIMBS Ltd.) has been established to provide business people with professional qualification and consultancy services in the areas of Marketing and Business related areas. The Institute not only teaches, but also gives its subscribers practical experience in the handling and management of work related matters in the business place, while a candidate may sign up for assisted revision courses for particular examinations. PIMBS Ltd.'s Vision is:

"To offer affordable education and training courses to its membership ensuring that all activities are applicable to the local and international work requirements"

PIMBS - Mission

The Mission of PIMBS Ltd. is:

"To provide the highest quality of Marketing, Business and Environmental training to members of the Institute by ensuring that the training is relevant, up to date and accepted locally and internationally."

PIMBS Ltd Objectives:

The Professional Institute of Marketing and Business Studies Ltd has been established to provide training to two categories of students:

- A' Level graduates or Higher and
- Mature working persons

The most important pre-requisite is that the students are willing to learn and upgrade their qualifications.

The main aims of PIMBS Ltd are:

- To provide relevant work related tuition in the main area of Marketing and Business Studies
- To ensure an adequate amount of field experience which is relevant to the present work environment
- To assist in the placement of graduates into jobs suitable to their expertise
- To provide this education at a reasonable cost.

PIMBS Ltd. Keys to success:

PIMBS Ltd is walking on a long road of success, such as numerous awards won by students, a high pass rate and a large volume of success stories from students at different levels of education.

This success arises from the fact that PIMBS Ltd has implemented the following:

- Small classes
- Individual attention
- Tutorial care
- Customized support
- Qualified and experienced lecturers
- Convenient location
- Drive for quality, integrity and transparency of process.

<u>PIMBS Ltd Strengths</u>

- Environmental Science
- Important expertise in Business Studies, Marketing and Management.
- <u>Proven Track record</u> in all programs, illustrated by a high pass rate.
- <u>Valuable Human assets</u>: Experienced talented employees in key areas.
- Motivated and energetic employees with cutting edge knowledge and lecture techniques as well as intellectual capital.
- Astute entrepreneurship and managerial know-how.
- Use of collective learning.
- Human Resource well respected by industry.
- Valuable organizational assets: Loyal customers database.
- Strong balance sheet and credit rating.

- Proven Quality Control system.
- <u>Valuable intangible assets</u>: Company reputation

STRATEGIES:

Corporate strategies:

PIMBS Ltd is pursuing a <u>DIFFERENTIATION STRATEGY</u> by providing customers with superior value, by satisfying their expectations on key quality service-features-performance-attributes and exceeding their expectations.

Strategies related to the institute of administrative management programs:

- BUSINESS PARTNERSHIP: PIMBS LTD has in initiated a number of Business partnerships with large organizations such as Telecommunication Services of Trinidad and Tobago (TSTT), Trinidad and Tobago Electricity Commission (T&TEC), Chamber of Commerce and Industry of Trinidad and Tobago, British Council of Trinidad and Tobago. The objective is to increase awareness of the PIMBS'S Programs and propose packages for the employees of these organizations. A sales force team is currently working on this project and will capitalize on these business relationships.
- COLLEGES NETWORK: PIMBS LTD has also started to develop a number of networks with prestigious Colleges in Trinidad and Tobago and the rest of the Caribbean. This will build PIMBS' recognition and will be an avenue for students of these colleges. PIMBS is already familiar with proposing career paths to secondary students.
- PIMBS Ltd will offer to these colleges' career path, educational guidance, examination tips, study skills and related seminars.
- COLLEGES FAIR: The British Council of Trinidad and Tobago is organizing a U.K. College and University Fair

The Professional Institute of Marketing and Business Studies Ltd. is one of the leading tertiary institutions in Trinidad and Tobago.

The Professional Institute of Marketing and Business Studies Ltd. was established more than seven years ago to provided quality tuition and training to undergraduate and graduate students in the following areas:

- Marketing
- Management
- Human Resource
- Organizational Behavior
- Information Technology
- Finance
- International Business
- International Marketing
- Computer Sciences

- Environmental Sciences
- Health and Safety

The Institute is offering courses from High School to Masters programs and is affiliated with a number of prestigious Universities and Colleges all over the world to ensure international standards.

PIMBS Ltd. is offering tuition for all these distance-learning programs and students can enjoy small classes, individual attention, quality tuition, tutorial care, library and computer facilities.

The emphasis is on QUALITY GUIDANCE, TUITION and the availability of tools in Information Technology to bring the world of learning to the student.

The Professional Institute of Marketing and Business Studies Ltd. enjoys the following laurels:

- Patron Mrs. Noor Hassanali (Former First Lady of the Republic of Trinidad and Tobago)
- Accredited by the British Accreditation Council
- Won the European Award for Best Practice in the "Gold" category for its Quality Management System, presented in Brussels, Belgium, by the European Society of Quality Research
- Was named "Best Institute" in the region from the Socrates Awards Committee, Oxford UK.
- Registered by the Ministry of Education
- Registered by the Ministry of Science, Technology and Tertiary Education
- Approved training centre for the following bodies:
- Chartered Institute of Marketing (CIM)
- Association of Business Executives (ABE)
- In Trinidad, it is the only accredited centre that carried all levels of CIM for the past 20 years and is a study school centre for CIMA
- It is the only institute in Trinidad that has secured a course credit transfer agreement with a U.S. College thereby allowing students to spend 2 years in Trinidad and 1 final year in the U.S.
- PIMBS Ltd. has been selected by BSI/CEEM to host Management Systems training such as ISO 9000 & ISO 14000
- Member of the Association of Caribbean Higher Education Administrators.
- The first and only Institute to become a Cambridge International Associate Partner in Trinidad and Tobago

The Professional Institute of Marketing and Business Studies Ltd. is the only tertiary educational institute in Trinidad and Tobago and the entire West Indies for that matter which carries so many laurels.

The overwhelming factor for PIMBS Ltd. success is its student-centered learning and tutorial care.

1. Students



1.1. Student information

PIMBS Ltd. has established a flexible information system to advise student about the following:

- Examination dates and times
- Course information
- Class schedules
- Examination fees
- Examination results
- Feedback from the various Associate Partners

PIMBS Ltd. is using various methods of communication depending on the nature and the urgency of the message. These include:

- Direct mail
- Phone calls
- E-mail
- Local courier service

To ensure that all students are contacted, Student Advisory, the Secretary or the Programme Coordinator will refer to the board where all student information is recorded. On this board, the communicator will find:

- Student's name
- Student's number
- The program they are registered for
- The subjects or modules that they are presently pursuing
- Examination dates

The Student Advisory or Programme Coordinator records all correspondence in the student's file.

Additional methods of communication with students include:

- Posting of notices
- Informal communication
- Attendance of meetings with the student council

Depending upon the importance of the communication, students may be asked to sign having received the message.

PIMBS Ltd. is also responsible for providing students with feedback on results.

1.1.1. Student equal opportunity policy

The Professional Institute of Marketing and Business Studies Ltd. has an explicit policy system which promotes equal opportunities to Students, Staff and members of the Institute.

PIMBS Ltd. ensure that men and women of different ethnic group and gender are given the same opportunities in terms of employment, training, management development, promotion, registration, teaching resources procedures and examinations.

The Equal Opportunities Policy with regards to students and members is implemented in every stage of the student learning experience:

- The ore-registration (design or programs, advertising)
- The registration process (entry requirements, acceptance, exemptions)
- Learning and tuition (time, number of hours, tuition materials, learning resources and equipment)
- Examination procedures and appeal procedures
- Graduation and certificates delivery

The Equal Opportunities Policy with regard to employees is implemented in every stage of the Human Resource Practices:

- The preparatory stage (job specification, advertising of vacancies)
- The appointment stage (selection and recruitment)
- The induction stage
- Development, promotion, compensation and benefits
- Retirement and re-deployment

1.1.2. Code of conduct

Respect	Rights	Responsibilities
We recognize that we must have respect for: our God ourselves each other our teachers our Institute the property of others and of our Institute the environment our nation or Trinidad & Tobago	 We are aware that we have certain inalienable rights: to learn, according to our ability to release past failures to express our opinions courteously to be our unique selves, while not allowing this to affect others negatively to be treated with respect by all to be treated with fairness to a safe and healthy learning environment to the best education our Institute can provide 	 We accept that we have responsibilities: to do our work honestly and to the best of our ability to interact with all in a sensitive and caring manner to participate in a wide range of activities according tour ability to allow others to express their opinions and to be heard to obey our Institute rules and to accept fair punishment when we have done wrong to learn from our mistakes to settle disputes amicably, or to go for help if necessary to be the best that we can be

1.1.3. Course/Programme information

1.1.3.1. Course/programme

PIMBS Ltd. is associated with several international institutions in order to offer a wide range of programs to its students. A number of locally developed programmes are offered as well.

PROGRAMMES offered at PIMBS Ltd.

Chartered Institute of Marketing

Introductory Certificate in	Professional Diploma in Marketing
Marketing	 Professional Postgraduate Diploma
 Professional Certificate in 	in Marketing
Marketing	_

Ass

SSOC	sociation of Business Executives (A.B.E)				
•	Level 2 - Award in Setting up your	• Level 4 – Foun	dation Diploma in		
	own business	Business Mana	gement		
•	Level 2 – Award in Employability	• Level 4,5,6 − D	oiploma in Business		
	Skills	Management ar	nd Human Resources		
•	Level 3- Certificate in Business	• Level 4,5,6 − D	iploma in Business		
	Start up	Management			
	Level 3 – Award in Digital	• Level 4,5,6 − D	oiploma in Business		
	Marketing Essentials for Small	Management ar	nd Marketing		

Businesses

3 Month Professional Business Certificates	3
Marketing	Effective Management
 Travel and Tourism 	 Marketing Communication
 International Business Management 	 International Marketing
 Selling and Sales Management 	 Human Resource Management
 International Business 	 Environmental Sciences
 Effective Customer Service 	 Project Management
 Negotiation and Mediation 	 Business Writing and
 Advertising 	Communication
 Events Management 	 Public Speaking and Presentation
 Psychology 	Techniques
 Secretarial Skills 	

Computer Courses

- Spreadsheet
- Word Processing
- Database
- Computer Literacy
- Presentation Production
- Internet
- Web Page Design
- Information Technology

- Graphic Design
- Computer Repairs
- Computer Touch Typing
 - Beginners
 - Intermediate
 - Advanced

Caribbean Examination Council Secondary Education

- Mathematics/Add. Math
- English
- Spanish
- Portugese
- Principles of Business (P.O.B)
- Principles of Accounting (P.O.A)
- Information Technology
- Literature

- Office Procedures
- Biology
- Chemistry
- Physics
- Social Studies
- History
- Geography
- EDPM

Caribbean Examination Council Advanced Proficiency Examination

- Communication Studies
 Caribbean Studies
 Sociology
 Law
 Biology
 Chemistry
- Spanish PhysicsManagement of Business Psychology (Cambridge)
- Pure Mathematics LiteratureAccounting History
- Accounting HistoryEnvironmental Sciences Economics

Short Courses

Logical Thinking
 Study Skills
 Essay Writing
 Consumer Mathematics

English As Second Language (E.A.S.L)

 Basic English 	 Advanced English
 Intermediate English 	

T.O.F.E.L

ASSOCIATE DEGREES

- Office Administration
- Environmental Sciences
- Project Management
- Business Management
- Marketing

BACHELOR DEGREES

- Business Management (with specializations)
- Environmental Science and Occupational Health and Safety (with specializations)
- Project Management
- Office Administration
- Marketing

Associate and Bachelors Degrees are only available outside of Trinidad and Tobago

1.1.3.2. Delivery of classes

Level 4 and Level 5

Students will receive 40 classes of 1½ hour and a half each per module.

Classes can be delivered Full-time, Part-Time or Evening only.

Level 6

Students will receive 60 classes of 1½ hour and a half each per module.

Classes can be delivered Full-time, Part-Time or Evening only.

Hands On Learning Strategies

Students will be given the opportunities to apply their knowledge in a number of real case studies.

In some subjects such as marketing, the students will be asked to coordinate a sales event or a marketing presentation from the beginning to the end.

Some students will also demonstrate their ability to make a marketing plan for a given product.

In Facilities Management, students could visit or view real sites and critique them with regard to the regulations they uphold or break. The differences within the international market are highlighted.

1.1.3.3. Admission / Entry requirements

PIMBS Ltd. has not set an age restriction for any of its programs, thus making it possible for students and mature working persons to access the programs.

All candidates must meet the full requirements set by the particular international body. These requirements would be outlined in the respective brochures as seen on the website and would differ from one international body to another.

When students request exemptions, all documents, certificates, transcripts, curriculum vitae will be provided by the students and transferred to the international body for assessment at an appropriate fee.

Students who do not satisfy regular entry criteria can do an assessment and /or follow the Prior Learning Assessment guidelines.

1.1.3.4 Tuition, compulsory and Other Fees

Since January 2006 students of PIMBS Ltd. can have their tuition fully reimbursed (in the case of approved Undergraduate programs) or partially reimbursed (in the case of approved Post-Graduate programs) by the Government of Trinidad and Tobago through this procedure can be seen below:

Procedure for tuition payment Student pays Registration Fee of \$500TT to PIMBS Ltd. and a \$250 Caution fee GATE applications sent to the Ministry GATE clearance form sent to Ministry Not approved: Approved: Undergraduate programmes - 100% tuition Classes not started - Registration fee of \$500TT reimbursed covered Post-graduate programmes – 50% tuition Classes started - Registration fee of covered. Students required to pay the other \$500TT not reimbursed 50% of fees upfront, however, in cases where students cannot afford to pay such fees upfront, an arrangement can be made whereby the student can pay the fees in installments Exam fees are to be sent by the students themselves directly to the foreign institution / examining body After completion of course and no books are

outstanding and no damages made to the institution, the Caution fee will be refunded.

This GATE programme will come to an end in August 2017.

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THE PROFESSIONAL INSTITUTE OF MARKETING & BUSINESS STUDIES Item Price List December 31, 2017

Item	Description	Price
A' LEVELS	ADVANCED LEVELS (TUITION RATES PER 9 MO	4 000 0
LEVELS:ACCOUNTING	ACCOUNTING	1,800.0
A' LEVELS:BIOLOGY 'A'	BIOLOGY A LEVEL	1,800.0 1,800.0
A' LEVELS:CARIBBEAN STU	CARIBBEAN STUDIES (CAPE)	1,800.0
A' LEVELS:CHEMISTRY	CHEMISTRY	1,800.0
A' LEVELS:COMM STUDIES	COMMUNICATION STUDIES [CAPE]	1,800.0
A' LEVELS:ECONOMICS	ECONOMICS LITERATURE IN ENGLISH	1,800.0
A' LEVELS:ENGLISH LIT.	ENVIRONMENTAL SCIENCE/STUDIES	1,800.0
A' LEVELS:ENV SCI/STUDIES	FRENCH	990.0
A' LEVELS:FRENCH	GENERAL PAPER	1,800.0
A' LEVELS:GENERAL PAPER A' LEVELS:HISTORY	HISTORY	1,800.0
A' LEVELS:INFORMATION TE	INFORMATION TECHNOLOGY (I.T.)	1,800.0
A' LEVELS:LAW	LAW	1,800.0 1,800.0
A' LEVELS:MANAGEMENT	MANAGEMENT OF BUSINESS (M.O.B.)	1,800.
A' LEVELS:MATHEMATICS	MATHS WITH PURE MATHS PHYSICS	1,800.
A' LEVELS:PHYSICS	PSYCHOLOGY	1,800.
A' LEVELS:PSYCHOLOGY	SOCIOLOGY	1,800.
A' LEVELS:SOCIOLOGY A' LEVELS:SPANISH	SPANISH	1,800.
ABE	ASSOCIATION OF BUSINESS EXECUTIVES	
ABE:ABE HRM DIP	DIPLOMA HUMAN RESOURCE MANAGEMENT P	1,675.
ABE:ADVANCED	ADVANCED DIPLOMA (PER MODULE)	2,250.
ABE:BUS INFO	ABE BUSINESS INFO SYSTEM ADVANCED DIPL	2,000.
ABE:CORPORATE FINANCE	CORPORATE FINANCE	2,200.
ABE:DIP 1	PER MODULE, DIPLOMA 1	1,675.
ABE:DIP 2	PER MODULE, DIPLOMA 2	1,750
ABE:GATE ABE DIP 1	ABE DIPLOMA 1: \$1,500.00 PER MODULE. GATE	6,000. 7,000.
ABE:GATE ABE DIP 2	ABE DIPLOMA 2. \$1,400.00 PER MODULE. 5 x MO	4,800
ABE:GATE ABE LEVEL 4	ABE LEVEL 4: \$1,200.00 PER MODULE. RATE A	12,000
ABE:GATE ABE LEVEL 5	ABE LEVEL 5: \$1,500.00 PER MODULE x 8 MODU	8,000
ABE:GATE ABE LEVEL 6	ABE LEVEL 6: \$1,600.00 PER MODULE 5 x MODU	12.500
ABE:GATE ABE LEVEL 7 P.G	ABE LEVEL 7 POST GRADUATE DIPLOMA IN BU LEVEL 4 (PER MODULE) NON-GATE (DIPLOMA) x	1,800
ABE:LEVEL 4 ABE	LEVEL 5 (PER MODULE) NON-GATE (HIGHER) x	2,000
ABE:LEVEL 5 ABE HIGHER ABE:LEVEL 6 ABE	ABE LEVEL 6, NON GATE	2,300
ABE:LEVEL 7 ABE P.G. PER	ABE POST GRADUATE DIPLOMA PER MODULE	2,500
ABE:REVISION CLASSES	ABE REVISION CLASSES, \$300.00 PER MONTH	300
ACCOUNTING COURSE (CIM	ACCOUNTING COURSE (CIMA RELATED)	
ACCOUNTING COURSE (CIM	CERTIFICATE LEVEL- \$1,800.00 PER MODULE	1,800
ACCOUNTING COURSE (CIM	MANAGEMENT LEVEL -\$2,450.00 PER MODULE	2,450
ACCOUNTING COURSE (CIM	OPERATIONAL LEVEL -\$1,940.00 PER MODULE	1,940
ACCOUNTING COURSE (CIM	STRATEGIC LEVEL -PRICE TO BE DETERMINED	000
AMPS REG & MEMBERSHIP	AMPS REGISTRATION AND MEMBERSHIP FEES,	600
AUXILIARY	AUXILIARY FEES (NON-TUITION)	20
AUXILIARY:ADMIN LETTER	ADMINISTRATIVE LETTER - ANY LETTER REQU	350
AUXILIARY:ART CLASSES	ART LESSONS AFTER SCHOOL @ \$350.00 PER	250
AUXILIARY:CAUTION FEE	REFUNDABLE FEE, BASED ON CONDUCT, SAFE COST OF NECESSARY ACCOMPANYING MANU	200
AUXILIARY:COMP LIT MANUAL AUXILIARY:COPY PAPER (RE	COPY PAPER -ANNUAL CONTRIBUTION FOR LO	40
AUXILIARY:DAILY EVALUATI	DAILY EVALUATION & HOMEWORK BOOK (LOW	40
AUXILIARY:DONATION	DONATION TO SCHOOL	0
AUXILIARY:EXAM FEES	EXAMINATION FEES	
AUXILIARY:FIELD EDUCATION	FIELD EDUCATION -VARIABLE RATES. WATER T	
AUXILIARY:GRAD. CONT.	GRADUATION / PRIZE GIVING DAY CONTRIBUTI	100
AUXILIARY:I.D. CARD (NEW)T	STUDENT I.D CARD, NEW RATE, TERTIARY SCH	30
AUXILIARY: I.D. CARD, LOWE	RENEWAL OF ID CARD, SECONDARY SCHOOL	40
AUXILIARY:LAB/SCIENCE FEES	LABORATORY/SCIENCE FEES (FORMS 1- 4, CX	300
AUXILIARY:LATE FEES	CHARGES FOR LATE PAYMENT OF TUITION / O	470
AUXILIARY:MATERIALS FEE	MATERIALS FOR COURSE	170
AUXILIARY:MODERATION FE	MODERATION/SCIENCE FEES @ \$300.00 PER S	300
AUXILIARY:OTHER	LIBRARY SERVICES/EXTRA CLASS/PHOTOCOP	350
AUXILIARY:PROCESSING FE	PROCESSING FEES COU	200
AUXILIARY:SECURITY CONT.	SECURITY FEE CONTRIBUTION, ANNUAL RENE TYPING/PRINTING FEES/TRANSCRIPTS	200
AUXILIARY:TYPING	UNIFORMS	
AUXILIARY:UNIFORMS CIM-CHARTERED	CHARTERED INST. OF MARKETING	

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THE PROFESSIONAL INSTITUTE OF MARKETING & BUSINESS STUDIES Item Price List December 31, 2017

CIM-CHARTERED:DIG. MARK DIGITAL MARKETING ESSENTIALS 2,500.00 CIM-CHARTERED:DIGITAL M DIGITAL MARKETING 5 WEEK COURSE 5,500.00	Item	Description	Price
GM-CHARTERED-CAM DIPLO CIM-CHARTERED-CERTIFICA CIM-CHARTERED-CERTIFICA CIM-CHARTERED-CIM DIPLO CIM-CHARTERED-CIM DIPLO CIM-CHARTERED-CIM DIPLO CIM-CHARTERED-CIM DIPLO CIM-CHARTERED-DIG MARK CIM-CHARTERED-DISTANCE CIM-CHARTERED-D-DISTANCE CIM-CHARTERED-DISTANCE CIM-CHARTERED-DISTANCE CIM-CHARTERED-DISTANCE CIM-CHARTERED-DISTANCE CIM-CHARTERED-DISTANCE CIM-CHARTERED-DISTANCE	CIM-CHARTERED:BLENDED	BLENDED LEARNING OPTION	800.00
C.I.MCHARTERED:CERTIFICAL. C.I.C. ICHIC-CATE C.I.C. ICHICHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIPLO CIM-CHARTERED:CIMIDIS AND CIM-CHARTERED:CIMIDITAL M CIMIDITAL M.M. C. CIMIDITAL M CIMIDITAL M CIMIDITAL M.M. C. C	CIM-CHARTERED:CAM DIPLO	CAM DIPLOMA - MARKETING AND CONSUMER B	
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DIPLOMA, NON GATE RATE, NEW SYLLABUS LE 2,500,00	CIM-CHARTERED:CERTIFICA		
CIMD-HARTERED-DIG MORK		DIPLOMA, NON GATE RATE, NEW SYLLABUS LE	
CIM-CHARTERED.DIG. MARK		CIM DIPLOMA VIA DISTANCE LEARNING	
CIM-CHARTERED-DISTANCE COMPUTERS A* COMPUTERS COMP LITERACY		DIGITAL MARKETING & PLANNING	2,500.00
DIGITAL MARKETING 5 WEEK COURSE 5,500.00			2,500.00
CIM-CHARTERED-INTRO CER. CIM-CHARTERED-INTRO CER. CIM-CHARTERED-INTRO CER. CIM-CHARTERED-INTRO CER. CIM-CHARTERED-ONLINE S. CIM-CHARTERED-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-ONLINE S. CIM-CHARTERED-D-G-PER M. CIM-CHARTER M. CIM-			5,500.00
INTEGRATED DIGITAL MEDIA & BRANDING 2,500.00 1,80			500.00
CIM-CHARTERED-INTRO CER. CIM INTRODUCTORY CERTIFICATE/FOUNDATIO 1,800.00			
CIM-CHARTERED-ON LINE S.			
CIM-CHARTERED-JO.NILINE 350 CIM-CHARTERED-JG. SISTA CIM-CHARTERED-JG. PER M CIM-CHARTERED-JG. PER M CIM-CHARTERED-JG. STRA COMPUTERS: COMPUTERS COMPUTERS: COMPUTERS COM	CIM-CHARTERED: ON LINE S	ON LINE EMAILED SUPPORT (DEP SUP JECT)	
CIM-CHARTERED-P, G. DISTA CIM-CHARTERED-P, G. PER M CIM-CHARTERED-P, G. PER M CIM-CHARTERED-POST GRA CIM-CHARTERED-POST GRA CIM-CHARTERED-POST GRA COMPUTERS:	CIM-CHARTERED:ONLINE 350	ONLINE SUPPORT @ \$350.00	
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COMPUTERS: A+ VARIOUS COURSES 3,950.00 COMPUTERS: COMP LITERACY COMPUTERS: DESKTOP PUB-1 COMPUTERS: DESKTOP PUB-1 COMPUTERS: DESKTOP PUB-1 2,500.00 COMPUTERS: ISINS FORDINATI DESKTOP PUBLISHING: 2,500.00 COMPUTERS: IMIS DIPLOMA DESKTOP PUBLISHING: 2,500.00 COMPUTERS: IMIS FORDINATI DESKTOP PUBLISHING: 2,500.00 COMPUTERS: IMIS FORDINATI DESKTOP PUBLISHING: 2,500.00 COMPUTERS: IMIS FORDINATI DESKTOP PUBLISHING: 2,500.00 COMPUTERS: IMIS FORDINATION IMIS DIPLOMA, COST PER MODULE = \$1,250.00 1,250.00 COMPUTERS: INTERNET IMIS DIPLOMA, COST PER MODULE = \$1,250.00 1,250.00 COMPUTERS: MICRO-ACCESS MICROSOFT ACCESS 1,000.00 COMPUTERS: MICRO-OFFICE MICROSOFT EXCEL 1,000.00 COMPUTERS: MICRO-OFFICE MICROSOFT EXCEL 1,000.00 COMPUTERS: T. TYPING BUS MICROSOFT WORD 1,000.00 COMPUTERS: T. TYPING ADV. MICROSOFT WORD 1,000.00 COMPUTERS: T. TYPING ADV. MICROSOFT WORD 1,000.00 COMPUTERS: WINDOWS 97 MICROSOFT WORD<		TASK REVIEW FOR CIM POST GRADUATE SUBJ	
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COMPUTERS:INFORMATION COMPUTERS:MICRO-ACCESS COMPUTERS:MICRO-ACCESS COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-WORD COMPUTERS:MICRO-WORD COMPUTERS:MICRO-OFFICE COMPUTERS:MICRO-OFFICE COMPUTERS:MICRO-OFFICE COMPUTERS:NETIVORK + COMPUTERS:QUICKBOOKS COMPUTERS:T. TYPING ADV COMPUTERS:T. TYPING BEG COMPUTERS:T. TYPING BEG COMPUTERS:T. TYPING BEG COMPUTERS:T. TYPING BEG COMPUTERS:WINDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH-REMEDI FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE FORM 3 MONTHLY RATE FORM 3 MONTHLY RATE LA.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. O' LEVELS/CXC/CSEC/FORM O' LEVELS/CXC/		IMIS HIGHER DIPLOMA COST PER MODULE = \$97	
COMPUTERS:MICRO-ACCESS COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:MICRO-POWER COMPUTERS:MICRO-FICE COMPUTERS:MICRO-POWER COMPUTERS:MICRO-POWER COMPUTERS:MICRO-FICE COMPUTERS:MICRO-FICE COMPUTERS:T. TYPING ADV. COMPUTERS:T. TYPING BCG. COMPUTERS:T. TYPING BIT. COMPUTERS:T. TYPING BIT. COMPUTERS:T. TYPING BIT. COMPUTERS:WINDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE FORM 4 MONTH FORM 1 \$1,300.00 PER MONTH x 10 REMEDIAL CLASSES -VARIOUS SUBJECTS FORM 2 MONTHLY EATE = \$1,500.00 x 10 INSTITUTE OF ADMINISTRATIVE MANAGEMENT DISTANCE LEARNING FEE, LA.M./I.Q. 1.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. 1.A.M./I.Q.:LEVEL 6			
COMPUTERS:MICRO-EXCEL COMPUTERS:MICRO-POWER COMPUTERS:MICRO-OPWER COMPUTERS:MICRO-OPWER COMPUTERS:MICRO-OFFICE COMPUTERS:MICRO-OFFICE COMPUTERS:MICRO-OFFICE COMPUTERS:NETWORK + COMPUTERS:SPEADSHEETS COMPUTERS:SPEADSHEETS COMPUTERS:T. TYPING ADV. COMPUTERS:T. TYPING BEG. COMPUTERS:T. TYPING BT. COMPUTERS:T. TYPING BEG. COMPUTERS:T. TYPING BT. COMPUTERS:T. TYPING BT. COMPUTERS:T. TYPING BT. COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING BT. COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING INT. COMPUTERS:WINDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH:REMEDI FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE FORM 4 CANDIDATE LEARNI LA.M.I.Q.:LEVEL 6 I.A.M.I.Q. C'LEVELS/CXC/CSEC/FORM O'LEVELS/CXC/CSEC/FORM	COMPUTERS:INTERNET		
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COMPUTERS:MICRO-POWER. COMPUTERS:MICRO-WORD COMPUTERS:MICRO OFFICE COMPUTERS:MICRO OFFICE COMPUTERS:MICRO OFFICE COMPUTERS:SINETWORK + COMPUTERS:SPEADSHEETS COMPUTERS:SPREADSHEETS COMPUTERS:T. TYPING BOY. COMPUTERS:WIBP OR DESIGN COMPUTERS:WIBP OR DESIGN COMPUTERS:WIDDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH: FORM 1 PER MONTH: FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE FORM 4 MONTH: FORM 1 PER MONTH FORM 1 STANCE LEARNI I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:LEVEL		MICROSOFT EXCEL	
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COMPUTERS:SPREADSHEETS COMPUTERS:T. TYPING ADV. COMPUTERS:T. TYPING BADV. COMPUTERS:T. TYPING BCG. COMPUTERS:T. TYPING BCG. COMPUTERS:T. TYPING INT. COMPUTERS:WEB PG DESIGN COMPUTERS:WIED PG DESIGN COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING ADV. COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING ADV. COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING INT. COMPUTERS:T. TYPING ADVANCED (75 WPM) COO.00 1.500.00 1.		NETWORK +" COMPUTER COURSE	
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COMPUTERS:WINDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE FORM 3 MONTHLY RATE I.A.M./I.Q. I.A.M./I.Q.:LEVEL 4 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.		TOUCH TYPING INTERMEDIATE (55 WPM)	
COMPUTERS:WINDOWS 97 FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH FORM 2 MONTHLY RATE FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE I.A.M./I.Q. I.A.M./I.Q. ILEVEL 4 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q.:L	COMPUTERS:WEB PG DESIGN	WEB PAGE DESIGN -REG = \$500.00	
FORM 0 PER MONTH FORM 1 PER MONTH FORM 1 PER MONTH: FORM 1 PER MONTH: FORM 1 PER MONTH: FORM 2 MONTHLY RATE I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q.: DISTANCE LEARNI I.A.M./I.Q.: EVEL 4 I.A.M./I.Q. I.A.M./I.Q.: LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.: LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.: LEVEL 6 I.A.M./I.Q. I.	COMPUTERS:WINDOWS 97		
FORM 1 \$1,300.00 PER MONTH 10 FORM 2 MONTHLY RATE FORM 3 MONTHLY RATE I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q.:LEVEL 4 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q.	FORM 0 PER MONTH		
FORM 1 PER MONTH: REMEDIA. REMEDIAL CLASSES - VARIOUS SUBJECTS 200.00		FORM 1 \$1,300.00 PER MONTH x 10	
FORM 3 MONTHLY RATE I.A.M./I.Q. IDISTANCE LEARNI I.A.M./I.Q. DISTANCE LEARNI I.A.M./I.Q. DISTANCE LEARNI I.A.M./I.Q. LEVEL 4 I.A.M./I.Q. I.A.M./I.Q. LEVEL 5 I.A.M./I.Q. I.A.M./I.Q. LEVEL 5 I.A.M./I.Q. I.A.M./I.Q. LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. LEVEL 6 S.2,2000.00 PER MODULE I.A.M./I.Q. LEVEL 6 S.2,300.00 PER MODULE	FORM 1 PER MONTH:REMEDI		
I.A.M./I.Q. INSTITUTE OF ADMINISTRATIVE MANAGEMENT I.A.M./I.Q. I.A.M./I.Q. IDISTANCE LEARNI IDISTANCE LEARNING FEE, I.A.M./I.Q. 500,00 I.A.M./I.Q. I.		FORM 2 MONTHLY = \$1,500.00 x 10	1,500.00
I.A.M./I.Q.:DISTANCE LEARNI DISTANCE LEARNING FEE, I.A.M./I.Q. 500.00 I.A.M./I.Q.:LEVEL 4 I.A.M./I.Q. I.A.M./I.Q. LEVEL 4 \$1,800.00 PER MODULE 1,800.00 I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. LEVEL 5 \$2,200.00 PER MODULE 2,000.00 I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. LEVEL 6 \$2,300.00 PER MODULE 2,300.00 I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. LEVEL 6 \$2,300.00 PER MODULE 2,300.00 I.A.M./I.Q.:LEVEL 6 I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q. I.A.M./I.Q.:LEVEL 6 \$2,300.00 PER MODULE 2,300.00 I.A.M./I.Q.:LEVEL 6 \$2,300.00 PER M		FORM 3 MONTHLY RATE = \$1,700 x 10	1,700.00
I.A.M./I.Q.:LEVEL 4 I.A.M./I.Q.		INSTITUTE OF ADMINISTRATIVE MANAGEMENT	
I.A.M./I.Q.:LEVEL 5 I.A.M./I.Q.			
I.A.M./I.Q.	LA.M./LQ:LEVEL 5 LA.M./LQ	LA M/I O LEVEL 4: \$1,800.00 PER MODULE	
O' LEVELS/CXC/CSEC/FORM 4 CXC AND GCE /CSEC/FORM 4 (TUITION RATES) O' LEVELS/CXC/CSEC/FORM 10 WEEK INTENSIVE CSEC MATHS/ENGLISH FO 1,000.00 O' LEVELS/CXC/CSEC/FORM P.O.A. 180.00 O' LEVELS/CXC/CSEC/FORM ADD MATH 180.00 O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM ECONOMICS 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.	I A MAIL O I ELIEL O I A BELL O		
O' LEVELS/CXC/CSEC/FORM 10 WEEK INTENSIVE CSEC MATHS/ENGLISH FO 1,000.00 O' LEVELS/CXC/CSEC/FORM 40 MATH 180.00 O' LEVELS/CXC/CSEC/FORM ADD MATH 180.00 O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM ECONOMICS 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 20.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 20.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 30.00			2,300.00
O' LEVELS/CXC/CSEC/FORM P.O.A. 180.00 O' LEVELS/CXC/CSEC/FORM ADD MATH 180.00 O' LEVELS/CXC/CSEC/FORM ART, CSEC, DOUBLE AWARD 360.00 O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM EXTRA MATHS LESSONS @ \$30.00 PER LESSON. 30.00		10 WEEK INTENSIVE CSEC MATHS/ENGLISH FO	4 000 00
O' LEVELS/CXC/CSEC/FORM ADD MATH 180.00 O' LEVELS/CXC/CSEC/FORM ART, CSEC, DOUBLE AWARD 360.00 O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM ECONOMICS 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM EXTRA MATHS LESSONS @ \$30.00 PER LESSON. 30.00	O' LEVELS/CXC/CSEC/FORM	P.O.A.	
O' LEVELS/CXC/CSEC/FORM ART, CSEC, DOUBLE AWARD 360.00 O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM EONOMICS 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM EXTRA MATHS LESSONS @ \$30.00 PER LESSON. 30.00	O' LEVELS/CXC/CSEC/FORM		
O' LEVELS/CXC/CSEC/FORM BIOLOGY 180.00 O' LEVELS/CXC/CSEC/FORM P.O.B. 180.00 O' LEVELS/CXC/CSEC/FORM CHEMISTRY 180.00 O' LEVELS/CXC/CSEC/FORM ELECTRONIC DOCUMENT PRODUCTION 180.00 O' LEVELS/CXC/CSEC/FORM ECONOMICS 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LANGUAGE 180.00 O' LEVELS/CXC/CSEC/FORM ENGLISH LITERATURE 180.00 O' LEVELS/CXC/CSEC/FORM EXTRA MATHS LESSONS @ \$30.00 PER LESSON. 30.00	O' LEVELS/CXC/CSEC/FORM	ART, CSEC, DOUBLE AWARD	
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180.00		FLORAL ARRANGING -CVO	
	21111		180.00

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THE PROFESSIONAL INSTITUTE OF MARKETING & BUSINESS STUDIES Item Price List December 31, 2017

Item		Description	Price
O' LEVELS/CXC/CSEC/FORM	FOOD PREPARA	TION -CVQ	180.00
O' LEVELS/CXC/CSEC/FORM	GEOGRAPHY		180.00
O' LEVELS/CXC/CSEC/FORM O' LEVELS/CXC/CSEC/FORM	HISTORY		180.00
O' LEVELS/CXC/CSEC/FORM	HISTORY SPECIA	AL CLASSES, \$1,800.00 PER AN	1,800.00
O' LEVELS/CXC/CSEC/FORM	HUMAN SOCIAL INFORMATION T	ECHNOLOGY	180.00
O' LEVELS/CXC/CSEC/FORM	MATHEMATICS	LOTINOLOGY	180.00
O' LEVELS/CXC/CSEC/FORM	OFFICE ADMINIS	TRATION	180.00 180.00
O' LEVELS/CXC/CSEC/FORM	PHYSICS		180.00
O' LEVELS/CXC/CSEC/FORM	PORTUGUESE		180.00
O' LEVELS/CXC/CSEC/FORM	SOCIAL STUDIES	3	180.00
O' LEVELS/CXC/CSEC/FORM OSHA 10 HOURS	SPANISH		180.00
OSHA 30 HOURS	HEALTH & SAFE HEALTH & SAFE	TY COURSE.	3,500.00
OTHER FEES	OTHER NON-THE	TION FEES e.g.CONSULTATIONS.	5,500.00
OTHER FEES: CONSULTATION	CONSULTATION	FEES. VARIABLE RATES.	
REGISTRATION	REGISTRATION F	FEES	
REGISTRATION: ABE REVISIO	REG FOR ABE RE	EVISION CLASSES	200.00
REGISTRATION: CIM REG FEES	REG FEES FOR (CIM, COMPLETE	1,200.00
REGISTRATION:COMPUTER	REGISTRATION	EE COMPUTER; MAJORITY =	200.00
REGISTRATION: CSEC/CAPE REGISTRATION: CXC/CAPE/1-3	CSEC/CAPE pm F	REGISTRATION COMPLETE. IN	980.00
REGISTRATION:GRAPHIC REG	GRAPHIC DESIGN	EE PER YEAR= \$1,800.00	1,800.00
REGISTRATION:MS OFF REG	REGISTRATION F	N -ADOBE ILLUSTRATOR & PH FEE FOR MS OFFICE = \$250.00	500.00
REGISTRATION:PROF/MBA	REGISTRATION	EES PROFESSIONAL COURSE	250.00
REGISTRATION: REG FOR 10	REGISTRATION F	FOR 10 WEEK INTENSIVE MAT	600.00 200.00
REGISTRATION:SS REG SEA	SUMMER SCHOO	L SEA REGISTRATION FEE.	150.00
REGISTRATION:SS REG.	SUMMER SCHOO	L REGISTRATION FFF	200.00
REGISTRATION:T. TYPING A REGISTRATION:T. TYPING B	COMPUTER TOU	CH TYPING ADVANCED (75 WP	200.00
REGISTRATION:T. TYPING B	COMPUTER TOU	CH TYPING BEGINNERS (25 W	100.00
SHORT COURSES	VARIOUS TYPES,	CH TYPING INTERMEDIATE (55	150.00
SHORT COURSES:3 MONTH	3 MONTH COURS		
SHORT COURSES:3 MONTH	CERT.INT. BUS.		0.000
SHORT COURSES:3 MONTH	CERT. EFFECTIVE	CUSTOMER SERVICE	2,000.00
SHORT COURSES:3 MONTH	CERTIFICATE IN E	BUSINESS WRITING AND COM	2,000.00 2,000.00
SHORT COURSES:3 MONTH	CERTIFICATE IN F	PSYCHOLOGY	2,000.00
SHORT COURSES:3 MONTH	CERT. EFFECTIVE	E MANAGEMENT	2,000.00
SHORT COURSES:3 MONTH SHORT COURSES:3 MONTH	CERT, HUMAN RE	SOURCE MANAGEMENT	2,100.00
SHORT COURSES:3 MONTH	CERT. INT. BUSIN	DNAL MARKETING	2,000.00
SHORT COURSES:3 MONTH	CERT. MARKETIN	ONAL MARKETING	2,000.00
SHORT COURSES:3 MONTH	CERT. MKT. COM	MUNICATION	2,000.00
SHORT COURSES:3 MONTH	PIMBS.PROJECT (3 MONTHS MANAGEMENT	2,000.00 4,500.00
SHORT COURSES:3 MONTH	PIMBS PROJECT	6 MONTHS MANAGEMENT	5,000.00
SHORT COURSES:3 MONTH	PIMBS PROJECT	MONTHS MANAGEMENT	5,500.00
SHORT COURSES:3 MONTH SHORT COURSES:3 MONTH	CERT. SALES TEC	CHNIQUE	2,000.00
SHORT COURSES:3 MONTH	SECRETARIAL SK	ILLS	2,000.00
SHORT COURSES:B.Sc MAN	CERT. TRAVEL &	ENT OF PERFORMING ARTS)	2,000.00
SHORT COURSES:COMPUTER	COMPUTER APPL	ICATIONS	1,600.00
SHORT COURSES:CONS. MA	CONSUMER MATE	HEMATICS	1,600.00
SHORT COURSES:CONVERS	CON. SPANISH-MO	ONTHLY	550.00 250.00
SHORT COURSES:EASL-	EASL COURSES -	ENGLISH AS A SECOND LANG	230.00
SHORT COURSES:EASL-:AD	ADVANCED-3 MO	NTHS	3,600.00
SHORT COURSES:EASL-:BAS SHORT COURSES:EASL-:INT	BASIC-3 MONTHS		3,600.00
SHORT COURSES:ENVIRON	INTERMEDIATE-3	MONTHS	3,600.00
SHORT COURSES: ENVIRON	ENVIRONMENTAL CERTIFICATE	SCIENCE	
SHORT COURSES:ENVIRON	DIPLOMA ENVIRO	NMENTAL SCIENCES(\$1,000	3,500.00
SHORT COURSES:ENVIRON	ENV. SCI. MASTER	RS, \$2,000.00 PER PROJECT. T	15,000.00
SHORT COURSES:ESSAY W	ESSAY WRITING		2,000.00
SHORT COURSES:LOGICAL	LOGICAL THINKING	G	550.00 550.00
SHORT COURSES:PROJ MAN	PROJECT MANAGE	EMENT ASSOCIATE BACHELO	2,000.00
SHORT COURSES:SAT SHORT COURSES:TERTIARY	FOREIGN UNIVERS	SITY EXAM- SAT TUITION ONLY	1,800.00
SUMMER SCHOOL	TERTIARY PASSPO	ORT -\$1,000.00 PER SUBJECT,	5,000.00
SUMMER SCHOOL:CHEMIST	SUMMER SCHOOL	MED INTERACTIVE	
SELONIE MIOT	CILIVIIGIRI, SUM	MER INTERACTIVE, ALL INCL	2,160.00

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THE PROFESSIONAL INSTITUTE OF MARKETING & BUSINESS STUDIES Item Price List December 31, 2017

SUMMER SCHOOL:COMP PA SUMMER SCHOOL:CXC LAB SUMMER SCHOOL:CXC/FOR SUMMER SCHOOL:SX. LABS SUMMER SCHOOL LABS - CHEMISTRY /BIOLOG SUMMER SCHOOL LABS (CHEMISTRY / BIOLOG	200.00 350.00
SUMMER SCHOOL:CXC LAB SUMMER SCHOOL LABS -CHEMISTRY /BIOLOG SUMMER SCHOOL:S.S. LABS SUMMER SCHOOL LABS (CHEMISTRY / BIOLOG	
SUMMER SCHOOL:CXC/FOR CXC/FORM 1 - 3 SUMMER SCHOOL:S.S. LABS SUMMER SCHOOL LABS (CHEMISTRY / BIOLOG	000.00
- TOWN AND THE PROPERTY OF THE	600.00
	350.00
SUMMER SCHOOL:SEA SUMMER SCHOOL SEA	450.00
SUMMER SCHOOL:SS CAPE SUMMER SCHOOL CAPE, PER SUBJECT.	250.00
SUMMER SCHOOL:SS EXTRA EXTRA SUBJECTS FORM 4 & 5 = \$200.00 PER S	200.00
SUMMER SCHOOL:SS PER S SS FEE FOR 1 SUBJECT (EG IT ONLY)	150.00
BOUNCED CHQ CUSTOMERS ARE INVOICED FOR RETURNED C	150.00
DAMAGES TO SCHOOL PRO DAMAGES TO SCHOOL PROPERTY, STUDENTS	
INTEREST ON LATE FEES INTEREST ON LATE PAYMENT OF TUITION FEE	

1.1.3.5. Dispatching Results

- All students will receive notification that results are available. This will be by mail, e-mail or phone.
- No results are given unless all fees are paid. No certificates will be given to students who fail.
- All result sheets will be photocopied. Photocopies will be filed in students' record
- Originals will be sealed in an addressed envelope.
- Students will be asked to come to collect their results.
- Students must sign having received their results/certificates.
- If a student failed to come to collect results, PIMBS will verify personal address and then send results to the student's house.

- PIMBS Ltd. does not produce transcripts for students enrolled in programs from associated international institutions. All transcripts are provided by such institutions. A photocopy of transcripts will be kept in student file.
- Student transcripts, results and certificates are confidential information and are kept in a Student Files.
- No results are issued unless all fees are paid in full.
- No certificate will be issued to students who fail.

1.1.3.6. Award and Transfer of Credits

Students have the opportunity to transferring credits for work they have done prior to joining any course at PIMBS Ltd. through going through the Prior Learning Assessment.

1.1.3.7. Award of Qualifications

PIMBS Ltd. awards the qualifications for all locally developed programmes once the students have achieved the appropriate standard. Foreign bodies will award their certificate separately. Results for foreign programmes are dispatched online directly to students from the foreign body.

1.1.3.8. Student records

Student's records are filed in a filing cabinet by alphabetical order.

Each student is given a number composed of three (3) sections.

- 1. the year (last 2 digits of the year of registration)
- 2. the receipt number
- 3. the number of times the student returned
- 4. e.g. 97-34567-2

Student records are confidential and accessed only by authorized staff members.

1.1.3.9. **Exams**

PIMBS Ltd. follows the procedures with regard to exams for the relevant examination bodies.

For the Caribbean Examinations Council (both CSEC and CAPE):

Question papers are sent directly to the Ministry of Education. The Ministry is responsible for collecting written papers and dispatching papers to the examining bodies.

Results will be sent directly to students from the examining bodies. A copy of the result slips will be kept at the Institute and listed in student files.

Results will be sent directly to students from the examining bodies. A copy of the result slips will be kept at the Institute and listed in student files.

Security

Books and notes are not allowed in examination rooms (except for case studies)

- Mobile phones are not allowed
- Programmed calculators are not allowed

Seating Plan

This follows the instructions of the examination bodies

Seating plan is as follows:

- Desks are placed 1 metre apart
- Students are alone on a desk
- Students are positioned one behind the other
- Students will be asked to be present 15 minutes before the start of the examination
- Students are not allowed to leave within the first half an hour

Collation of written papers and dispatching of papers to the University and Examining bodies Already described above

Prior to Examination

- 1. Inform students about examination dates and times.
- 2. Confirm with students their intentions to sit the examination3. Ask students to fill in examination forms
- 4. At the requested time entry forms will be sent to the foreign body
- 5. Once in receipt of exam papers, PIMBS Ltd. will check the package carefully and provide the foreign body with acknowledgement feedback. This will be done in the presence of the Director and the Programme coordinator.
- 6. Papers will be kept in the safe in the examination Security Room.
- 7. The Ministry of Education will be informed of the foreign body Examinations date and will be called upon to invigilate the examination session.
- 8. Programme Coordinator will ensure that information, accommodation and materials are available prior to the examination.

These include:

- 1 seat number per desk
- Student number
- Stationery stamped with seal of PIMBS Ltd.
- Return envelope
- 9. All stationery will be provided by the foreign body or by PIMBS Ltd. PIMBS Ltd. will stamp all stationery prior to the examinations and will ensure that students return all unused material to the invigilator.

During Examination

- 1) It is recommended that candidates arrive at the examination centre at least half an hour before the start of the exam.
- 2) Candidates are advised to kindly leave their personal belongings (bags, books) in a secure classroom.

- 3) The exam invigilators will guide the students accordingly with respect to the location of the examination room and also when candidates may be seated in the examination room.
- 4) Once students have comfortably settled into the examination room, the invigilators will ensure that exam rules are read to all candidates. These instructions may also be found on the wall at the entrances to the room.
- 5) Each examination room will be equipped with clocks, so as to ensure that all candidates are able to keep track of time while writing the examination.
- 6) In order to foster optimum exam conditions, signs which indicate, "Examination in Progress", will be posted on the door of each examination room. This serves to alert anyone who may be passing by the examination room that there are exams in progress and that their silence is greatly appreciated.
- 7) Invigilators will ensure that all students are well-equipped with essential examination material, as only select materials are permitted into the exam room.
- 8) Attendance sheets are also to be provided for the candidates to sign.
- 9) Once the attendance register has been signed, the invigilator will open the examination paper package and begin distributing the papers to each student.
- 10) It is advisable that students check to ensure that they have all of the pages in their test booklet.
- 11) Gentle reminders will be delivered to all students to write in only blue and black ball point pens. Furthermore, all students will be advised to avoid using correction fluid as this goes against examination policies.
- 12) Students shall be informed by the invigilators of when they may begin the examination.
- 13) Invigilation will continue throughout the entire examination.
- 14) Three time-check notices shall be delivered unto candidates. For example, candidates will hear, "you have one hour left", "you have half an hour left", "you have fifteen minutes left", as time draws nearer towards the end of the examination.
- 15) Unless otherwise instructed by the international body, one may not enter into the exam room with a dictionary or any other material containing information or answers.

- 16) It is recommended that candidates eat either before entering or after leaving the examination room, since eating is not permitted during an exam.
- 17) No extra time can be allotted to students who arrive at the examination less than 20 minutes late. Furthermore, a candidate who arrives more than 20 minutes late cannot be allowed to sit the examination.
- 18) Students may only be allowed to leave the room one hour after the commencement of the examination.
- 19) Any candidate who desires to use the washroom shall be accompanied by an invigilator.
- 20) Before leaving the examination room, students are to be asked to hand in all of their work, question papers, as well as any unused stationery.
- 21) In the event that a candidate is suspected of a breach of security or irregular conduct, his/her examination is to be stopped and he/she will then be required to leave the room. A report will henceforth be written to the programme coordinator of the foreign body.

After Examinations:

- 1. The invigilator will seal all envelopes and write necessary instructions on the envelopes.
- 2. All envelopes will be kept in a safe in the security room until all sections of the examination have been completed.
- 3. All envelopes will be sent to the respective foreign bodies through an International Courier Service Company, via Courier for tracking purposes.

Computer-Based Examinations

- 1. PIMBS Ltd. will ensure that all computers to be used for examinations are working properly prior to and during examination.
- 2. Students will have been familiar with equipment such as mouse, printer, keyboard prior to examination.
- 3. Each student will have a separate unit to work on during the examination. (Stand alone PC.)
- 4. PIMBS Ltd. will ensure that students access only authorized files.
- 5. For examinations where printing is necessary, students will be provided with a blank diskette and will print all scripts after the examination.
- 6. After verifying with the students that printing is complete, the invigilator will seal all scripts in the envelope provided by the foreign body. All envelopes will be kept in a safe in the security room until the final examination.
- 7. All envelopes will then be sent to the respective foreign body via International Courier Service Company.
- 8. PIMBS Ltd. will ensure that all assignments submitted will be the original work of the candidates.

Special arrangements and special considerations for examinations

PIMBS Ltd. is making great efforts to facilitate all students. A system has been developed to ensure the integration and comfort of students entering the program with disabilities such as visual/hearing impairment.

These facilities are available to students pursuing any local or international program. This system includes:

- Provision of adapted papers
 Assistance with reading/writing
 Extra time allowance (up to 25% of the set time)
- Use of separate room

Students who require Special Accommodation and arrangements will be given a form to fill out in order to substantiate what is required for the special accommodations.

Special arrangements will also be communicated to the Ministry of Education for those examinations which they invigilate. .

1.1.3.10. Assignments

ASSIGNMENTS FOR CHARTERED INSTITUTE OF MARKETING (CIM)

PIMBS Ltd. is following the CIM procedures concerning assignments. This is in accordance with http://www.cimlearningzone.co.uk

Each course will be assessed by an assignment with a pass mark of 50%. Assignments will be sent to students via the Institute at the beginning of January or July of each year. Assignments should be submitted in word-processed form with one and a half spaced and large margins. Assignments should be stapled fastened with a treasury tag in the top left-hand corner.

Student who may meet some difficulties in the completion of their assignment may either contact CIM to apply to sit for another submission diet or can produce evidence of extenuating circumstances. Students are to follow strictly the rules against plagiarism and collusion as dictated by CIM.

Collection/return from students

Students will be given a deadline date to bring in their completed assignment to the Institute. The candidates are strictly to adhere to the PIMBS Ltd. deadline and NOT the CIM deadline, as the CIM deadline is for PIMBS Ltd. to adhere to.

Any student who brings in his/her assignment late, will either have to apply for extenuating circumstances or apply to CIM to send in the assignment for another diet.

Recording

PIMBS Ltd. will keep a soft copy of all assignments submitted by the student.

The information will be filed and not accessible to other students.

Marking

Marking of all assignment will be done by the CIM.

Locally marked assignments will use the following marking scheme:

"Pass" grades

Α	70% or over
B+	66-69%
В	65%
B-	60 - 64%
C+	56 - 59%
C	55%
C-	50 - 54%

"Fail" grades

D (marginal) 45-49%

E 44% and below

For PIMBS Ltd. Associate Degrees and Bachelor Degrees the marking is out of 100 with a GPA rating of 4. All marks are generated on this scale.

Relaying marks/results to students

CIM will be sending the marks and results to the students. Locally the Secretary will contact the students by phone or emails to inform them that their results are available at the Institute.

INSTRUCTIONS FOR VISUALLY IMPAIRED CANDIDATES

Books and notes will not be allowed in the examination room. Extra time will be given to accommodate visually impaired students (30 minutes). Visually impaired students will be seated in a separate room and an invigilator will be supervising these students. Examination questions will be enlarged or a magnifying glass will be provided for the student. If necessary, another invigilator will be asked to read the questions twice for the student.

1.1.3.11 Distance learning students (See also Distance Learning Policy)

In relation to distance learning programmes that are offered by the Institute, the student as well as PIMBS Ltd. are responsible for different items:

Student responsibilities

- 1. All of the relevant forms for the desired course of study need to be filled out by the student.
- 2. Application forms are to be sent to the relevant foreign body by the students themselves. However, with the payment of a fee, PIMBS Ltd. will be more than willing to undertake the responsibility of sending the forms on behalf of the student.
- 3. The student is tasked with the responsibility of ensuring that he/she pays all registration fees to the particular external body. It is also up to the student to ensure that all payments made arrive at the external body.
- 4. The student is responsible for ensuring that all assignments are sent to the external body as well as responsible for the sending of that particular assignment.
- 5. In the specific case of the assignments sent for CIM, PIMBS Ltd. is the only entity which could send the assignment. The student is not authorized to do so.
- 6. With respect to the sending of CIM assignments, authority is not granted unto the student to submit their own assignments. Therefore, PIMBS Ltd. will take care of the submission of all CIM assignments.
- 7. The student is responsible for paying and sending the examination fee for the program. The student may post the fee to the external body before the deadline date or may pay on line. The student is also responsible for finding out the exact deadline dates for the payments for him/herself.
- 8. If the external body has chosen a centre in Trinidad to accept payment, it is the student's responsibility to make the payment to that center in order to sit the examination.
- 9. All students are held responsible for making payments to PIMBS Ltd. for their registration and tuition fees (for example, students pursuing Post-graduate courses will only have 50% of their tuition covered by "GATE" and therefore must pay the outstanding 50% on acceptance into the programme).

PIMBS Ltd. responsibility

- 1. PIMBS Ltd. is responsible for ensuring that the student receives a high quality of tuition.
- 2. PIMBS Ltd, is responsible for ensuring that the student completes his or her syllabus before exams.
- 3. PIMBS Ltd. is responsible for ensuring that once the student assignment has been received by PIMBS Ltd. that the assignments are sent to the foreign body (e.g CIM) on time
- 4. All PIMBS Ltd. tutors that have been assigned to overlook student's work are responsible for reviewing those assignments efficiently, effectively and on time.

5. PIMBS Ltd. is responsible for notifying all students of official changes that have been made with regard to their course or programme.

1.1.3.12. Processing and Disbursing Transcripts

- 1. As soon as results are available, all students will be informed via telephone, mail or e-mail.
- 2. All result sheets will be photocopied. Photocopies will be filed in students' record files.
- 3. Originals will be sealed in an addressed envelope.
- 4. Students will be asked to come to collect their results.
- 5. In addition, once a student has received his/her results slip or certificate, he/she is kindly asked to sign a register for having received it. This serves to provide proof of when the student's results were collected.
- 6. In the event that a student does not collect his/her results, PIMBS Ltd. first ensures that his/her personal address is accurate and then the results are sent to the student's home.
- 7. With regards to courses such as ABE, and CIM, transcripts are provided by their respective foreign bodies and not by PIMBS Ltd.
- 8. Student transcripts, results, and certificates are confidential information and are kept in Student Files.

1.1.3.13. Local/Foreign Based Examinations

This is applicable for both local and foreign based examinations that are written locally.

The chief invigilator is tasked with the following responsibilities;

- a) Confirming that all exam papers are in place and that there are sufficient supplies prior to the examination.
- b) Verifying that the envelopes containing the exam papers are properly sealed. In the event that the envelopes are not sealed and the chief invigilator suspects that the packages might have been tampered with, then the invigilator will proceed to check with Administration.
- c) Reporting to the examination room at least 60 minutes before the commencement of the examination, so as to allow sufficient time for preparations to be made.
- d) Ensuring that seating and other arrangements are satisfactory before the start of the examination. For example, it is of utmost importance that the desks are of a suitable size and that they are placed at least 1 metre apart from each other. Furthermore, inspections must also be carried out to ensure that lighting and ventilation are in adequate supply and conducive to a comfortable examination environment.
- e) Making sure that clocks are prominently displayed and visible from every angle within the room.
- f) Posting examination posters outside of the exam room, in order to alert others that the particular room is being used to host an examination.

- g) Ensuring that the start and end times of the examination are displayed vividly for all candidates, so that they may be able to work with a well-proportioned time frame and keep a timely track of their progress throughout the examination.
- h) Overseeing that each invigilator signs the provided sheet register upon their arrival.
- i) Going through the supplies to certify that quantities are sufficient in the following;
 - Answer sheets.
 - Special paper (plain / graph / dimension / schedule as appropriate).
 - Fasteners to attach extra papers or booklets.
 - Any other material that is deemed appropriate for the examination.
- j) Clearly displaying notices which indicate the layout of the desks, so that candidates may easily locate their designated desks.
- k) Writing the candidate number on the desk to which each candidate has been assigned.
- Certifying that no books or papers have been placed in the toilets of facilities to which candidates may be escorted in case of an emergency.

Invigilators;

- 1) It is recommended that invigilators wear distinguishing apparel and appropriate identification badges, so that they may be easily recognized by the students.
- 2) Invigilators are also advised to improve the examination facilities where they may deem necessary, so as to ensure that candidates are comfortable to sit the examinations.
- 3) In order to ensure that the examination room is well prepared, it is advisable that invigilators arrive at the examination room at least 30 minutes before the start of the exam.
- 4) In the event that there is only one invigilator, provision is to be made for 'runner' to be available, so that messages can be taken to and from the examination room when the need arises.
- 5) Due to the fact that candidates may only enter the examination room 5 minutes before the start of the reading time, invigilators are advised to keep the door to the examination room closed. This serves as a control measure when preparing the room.
- 6) With respect to examination materials, any books, notes or papers are not allowed to enter into the examination room.

1.1.3.14. Class attendance/absenteeism

Each lecture is responsible for keeping attendance rolls to control students' absenteeism, In order to sit an examination, students must have at least a 75% attendance rate.

In the case of lengthy absenteeism, the lecturer will inform the program coordinator. The student / parent / guardian will then be contacted to verify reasons of absence. A note will be taken and then stored in the student's file.

Feedback will be given to the respective lecturers.

1.1.3.15. Leave of Absence, Withdrawals or Dropping/Adding courses

Students who wish to take a leave of absence, withdraw from their respective program or drop / add courses must do so in writing stating the reason(s) why and for how long (in the case of leave of absence). Such notification will be reviewed by the Principal and the student will be guided accordingly.

Once a class that the student has been enrolled in has commenced there will be:

- 1. NO REFUNDS
- 2. NO TRANSFER OF FEES

In order to drop or add courses, take a leave of absence or withdraw from any particular program, a student must do so in writing, giving reasons why an all pertinent information so that the Institute can make an informed decision about the student's request.

For full Refund Policy, please see the latest version of Student Rules and Regulations.

1.1.3.16. Reassessment

Definitions

Referral: a second attempt at the assessment of a module normally taken without further teaching input but a fee is attached to retake the assessment.

Repeat: a third attempt at the assessment of a module normally taken with further teaching input in the following academic sessions.

<u>Referral</u>

- 1. Students will have the right to a referral in any failed module **once only**
- 2. Referrals will normally be held in September, but where a field examination board determines that this is not possible (because of the nature of the reassessment, e.g., group or practical work), they will be held in the following academic session
- 3. Students referred in an element of assessment of a module must achieve a D3 in the referred element in order to pass the module
- 4. Students failing a module because of a failure in an element of module assessment will be referred in the failed element of assessment once only and will carry forward the other grade achieved in the element of assessment already completed successfully
- 5. Students will not be able to attain a grade point greater than D3 in any reassessed element of a module, but may achieve an overall module grade point that is greater than D3 when reassessment of an element occurs if the aggregate for the module warrants this
- 6. Students may not take referrals in modules they have already passed in order to improve a grade point
- 7. Students will not be required to take a referral in a module for which they have gained credit, if failing to progress to the next stage of the program

Repeat procedure

- 1. Students can only repeat a module or part of a module if they did not meet the requirements of the award examination board in this module or part of the module
- 2. Students may not be allowed to re-sit a module or part of a module in order to improve their grade point
- 3. Students will be advised of the possibility of re-sitting an examination when they receive their results
- 4. If a student wants to repeat an examination, he/she must inform the program cocoordinator
- 5. PIMBS will provide students with a repeat form
- 6. A copy of the completed form will be filed in the student's record file
- 7. A copy of the completed form will be given to the award examination board
- 8. Students will be asked to pay for the examination
- 9. Date, time and venue of the examination will be communicated to the student

Valid reasons for poor performance

- 1. If it is established to the satisfaction of an awarding examination board that a student's absence, failure to submit work or poor performance in all or part of an assessment for an award was due to illness or other cause found to be valid on production of acceptable evidence, the award examination board will act as follows:
- 2. The student concerned will have the right to be reassessed as if for the first time in any or all of the elements of assessment, as specified by the awarding examination board. If a student's assessment is affected by illness during the second attempt, the student shall be permitted to re-sit for the second time;
- 3. Where an awarding examination board is satisfied that there is enough evidence of the student's achievement or that evidence is subsequently obtained, the student may be recommended for the award as appropriate. In order to reach a decision an award examination board may assess the candidate by whatever means it considers appropriate;
- 4. An Aerotat may be recommended when an award examination board does not have enough evidence of the student's performance to be able to recommend the awards for which the student was a candidate or a lower awards specified in the scheme regulations but is satisfied that but for illness or other valid cause the student would have reached the standard required;
- 5. In the circumstances described in 2, 3, 4 and 5 above, the student must have signified a willingness to accept the award and understand that implies waiving the right to be reassessed under 1. above;
- 6. Depending on the circumstances, an award examination board will be able to exercise discretion in deciding on the particular form any reassessment should take. Options include *aural* examination, additional assessment tasks designed to show whether the student has satisfied scheme objectives, review of previous work, or normal assessment at the next available opportunity. The student will not be put into a position of unfair advantage over others.

Examination referral weeks

Examination referrals are taken in the last week of September and the last week of March. In some cases, the Examination Board may allow referrals at other times as in the case of viva voce or in the case of practical exams as cited earlier.

Students will need to keep this week free of commitments such as vacations, employment etc in case they are referred in any module(s).

1.1.3.17. Appeals procedure

In order to ensure that student receive fairness in term of results, special arrangement and special considerations, PIMBS Ltd. has established an appeal procedure.

All students sitting examinations for local or international programs.

Appeal procedures against results

- 1. When receiving their results students are advised of the possibility to appeal their results.
- 2. If a student wants to investigate his/her results, he/she must inform the program coordinator.
- 3. PIMBS Ltd. will provide students with an appeal form
- 4. A copy of the completed appeal form will be filed in the student record file.
- 5. A copy of the completed form will be given to the Award examination board
- 6. Students will be asked to pay for appeal/report fees (see table below)
- 7. After completion of the investigation from the award examination board, the student will be advised of the board decision

Appeal procedures against special arrangement or special consideration

When a student requests special arrangements or consideration for examination and for any reasons his request is not granted, the student has the possibility to appeal.

The appeal procedures for special arrangements and considerations follow the same procedure as the appeals procedure for results.

- 1. Students are informed of the possibility of appealing the decision given by the particular institution.
- 2. Students will fill the appeal form for the respective program.
- 3. Appeal forms will be sent to the institution.
- 4. Feedback will be given to students.
- 5. The entire process will be documented and recorded in student's file.

The exchange rate is 1 pound sterling to 13 TTD.

Service	Service	Description	Fee	Fee
Number			(£)	(£)
1	Clerical Re-	A full re-check of the marks for an individual		
	check	candidate (per module / per candidate)	10.00	10.00
2	Re-mark	A re-mark of assessed scripts including a full		
		clerical check for an individual candidate		
		(per module / per candidate)	20.00	20.00
3	Re-mark	A re-mark of assessed scripts including a full		
	and report	re-check and a detailed report on an individual		
		candidate's performance (per module / per	50.00	50.00
		candidate)		
4	Re-mark	A re-mark of assessed scripts for < 4 to 16>		
	and report	candidates for a given module including		
	on a group	clerical recheck and a general report on the		
	of	work of the group. Report on the work of		
	candidates	individual candidates will not be supplied	200.00	200.00
		Per module for the first 5 candidates	18.00	18.00
		Each additional candidate up to a maximum of		
		15		

1.1.3.18. Substitution of Subjects

- 1) Students may decide to substitute a subject with another one if they are encountering difficulty in completing the required workload or if they were unsuccessful more than twice in the examinations
- 2) Students will not be able to substitute a subject with a subject for which they have gained credit
- 3) Students will not be able to substitute a subject with a subject that they have already passed
- 4) Substitution of subject may affect the tuition price of the program in the following way:
 - a) If students make the substitution within the first two weeks of the module beginning and will attend classes immediately for the new subject, fee paid in the first subject will be transferred to the new subject

- b) If students make the substitution within the first two weeks of the beginning of the module and will attend classes the next trimester for the new subject, the student will be required to pay the full tuition fee for the new module
- c) If students make the substitution after the first two weeks of the beginning of the module, they will be advised to wait on the next intake (to ensure full coverage of the syllabus) and will pay the full tuition fee for the new subject

Substitution procedures

- 1) Students must inform the program coordinator of the intention to substitute a subject with another one
- 2) PIMBS Ltd. will provide students with a Change of Course Form
- 3) A copy of the completed form will be filed in the student record file
- 4) A copy of the completed form will be given to the award examination board
- 5) Students will be informed of appropriate fees to be paid
- 6) Students will be advised of the starting date of the new subject

1.1.3.19. Financial Aid

Since January 2006, the Government of Trinidad and Tobago has implemented a policy whereby students enrolled in approved tertiary level programs will receive assistance. For undergraduate programs, 100% of the tuition fees will be covered while for post-graduate programs, 50% of the tuition fees will be covered.

PIMBS Ltd. understands that Students may need financial assistance to cover other expenses. While at present, no scholarships or grants may available to students, PIMBS Ltd. has a relationship with the local banks where students can access such facilities provided that they meet the requirements of the financial institution.

A special arrangement has been made with the First Citizens Bank for a bursary of ten thousand (\$10,000) TTD to pursue specific courses in Environmental Sciences.

For Post-graduate students enrolled at the institute, the remaining 50% of tuition fees are expected to be paid upon admission into the program and the other 50% by GATE or the employer, however, in cases where a student cannot afford to do so, an agreement can be made between the Institute and the student whereby the student can pay such fees in installments. In the end however, the full tuition is expected to be paid before final examinations are undertaken.

1.1.4. Student Support

The Professional Institute of Marketing and Business Studies Ltd has designed its organizational structure to provide students of each program or department the maximum administrative and tutorial support.

Each program and department is managed by a program coordinator.

The following outlines the main responsibilities of the coordinator:

- Liaison with the international body.
- Coordination with administrative staff to ensure efficient registration of students.
- Management and Marketing of the programs.
- Liaison between the students and the international body.
- Coordination of students' registration with international body.
- Coordination of students' examination registration.
- Ordering of syllabus, registration forms, prospectus, brochures, and other materials necessary to the promotion of the programs.
- Ordering tutorial materials necessary for the delivery of the programs.
- Management of human, financial and material resources allocated to the programs.
- Supervision of the lecturers' delivery of tutorial.
- Liaison between the lecturers of the programs and the principal.

During the orientation, the students are introduced to the program coordinator and to the various lecturers.

The students are encouraged to provide the coordinator with any feedback, comments or observations.

1.1.4.1. Tutorial Care

All students can benefit from a system of TUTORIAL CARE. This is a monitor system which the students are either assigned to a lecturer or a student may request a singular lecturer to administer TUTORIAL CARE. During some mutually agreeable time, the student(s) will be able to discuss areas of difficulty in a small group if not as individuals only.

The students may also be able to benefit from the use of set tutorial exercises, CD's on the relevant subject and Video Tapes.

Students have access to three full-time teachers in various disciplines and two part-time teachers.

There is also an informal MENTOR program where the better students or past students adopt a weak student and administer appropriate assistance.

The TUTORIAL CARE and MENTOR program is self-regulating and self-monitoring.

1.1.4.2. Job Placement services

All students are eligible for the Job Placement program administered by the Human Resource Development Services. This is being done to give some degree of continuance to the Student members of PIMBS Ltd. and to assist in ensuring that student qualifications are accepted by local employers.

Students must provide:

- Passport sized picture
- I.D. number or other form of identification
- 2 references

- Resume / curriculum vitae
- Fill out the necessary form
- Pay a finding fee of \$300 TTD

1.1.4.3. Student guidance/counseling

PIMBS Ltd. seeks the well-being of all of its students. The Institute has in place academic and professional support covered in the Tutorial Care and Job-placement services section of this document. PIMBS Ltd. recognizes that at times, students may need support outside or academics due to personal circumstances, psychological support or spiritual guidance. The Institute has contracted the services of Father Warner and Isolde Ali Ghant for students who wish to seek such support.

1.1.4.4. Students' rights

Students and Members of the Professional Institute of Marketing and Business Studies Ltd. have the following rights:

- get tuition note from the library when they miss a class or seminar
- access to the computer lab
- access to professional tapes and CD's
- access to the internet
- access to lecturers and directors at a time set in advance
- access to the library
- complain about any aspect of the institute
- access to empty classrooms for team work and discussion
- receive the newsletters of the institute
- access revision classes
- foreign students will be given a letter of acceptance for application of student permit to the immigration department of Trinidad and Tobago

1.1.4.5 Cultural Activities and Safety when out and about

Students may be aware of the fact that Trinidad and Tobago offers a wide range of cultural activities which they are encouraged to participate in. To this end, the website Discover Trinidad and Tobago https://www.discovertnt.com/events#axzz5Hy2Qww2K offers a calendar of events for you to follow.

For travel tips and information, including safety and security, please click on https://www.discovertnt.com/practicalities#axzz5LYE4Vp7T for more details.

1.1.5. Student Feedback

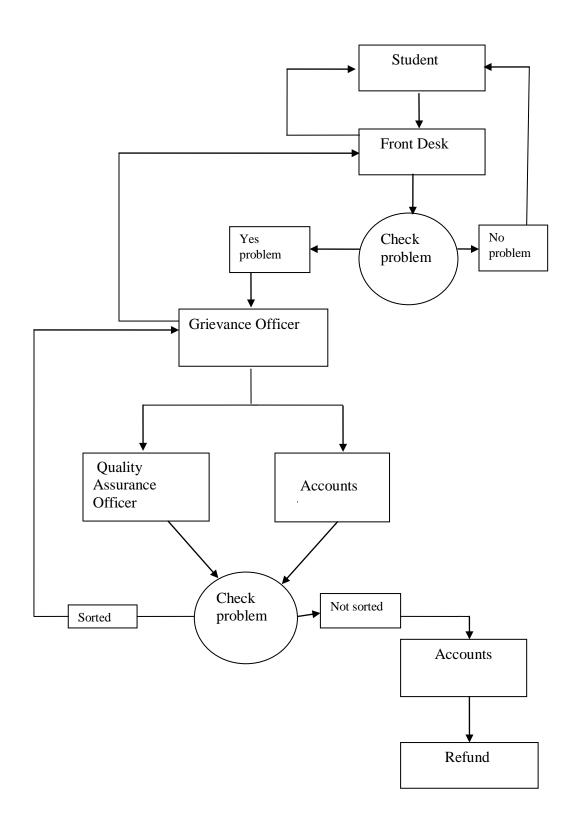
Every six months student are also asked to complete an anonymous questionnaire called the "Student evaluation form for Lecturers", a sample which can be seen in Appendix 9.35.

1.1.5.1. Grievance

This takes the form of constant monitoring. Being a relatively small establishment, it is perhaps easier for a "disgruntled" student's voice to be heard than in a larger one.

There is however, a formalized Grievance procedure (Mentioned under the section of Administration). The form used for students to file a complaint can be found in Appendix 9.3.7. All grievances must be placed in writing.

Flowchart showing Grievance Process



GRIEVANCE PROCEDURE

- 1. A PIMBS Ltd. Student may have an issue to bring forward, such as:
 - **a.** They are requesting a refund
 - **b.** Their foreign fees have not been paid
 - ${f c.}$ They are falling behind in a course and wish for an extension
 - **d.** They are unable to continue the course any longer for some reason
 - **e.** Their lecturer is in breach of contract
- 2. The Programme Coordinator (at the front desk) is the first person to receive the information pertaining to the issue (whether presented to them in writing or presented to them verbally) and deals with the issue accordingly.
- 3. If the issue can be dealt with at the point of the Programme Coordinator e.g. Item (b) above, and the Programme Coordinator can resolve the issue without involving any other member of staff, the matter ends there. However, if the Programme Coordinator is unable to resolve the issue it is then referred to the Grievance Officer or the school's Principal.
- 4. Depending upon the nature or seriousness of the problem, the Grievance Officer will deal with the Student directly or pass it on to either the:
 - a. Quality Assurance Department or
 - **b.** Accounts Department
- 5. Quality Assurance or Accounts Departments will then try to solve the issue. If the issue is solved, the solution is given back to the Grievance Officer who then forwards it to the Programme Coordinator. The Student would then be notified of the outcome by the Programme Coordinator, either in person or via telephone.
- 6. If the issue cannot be sorted out, it is referred to the Accounts Department for tracing of transactions and possible refund. Any requests for refunds must be made in writing and PIMBS Ltd. endeavors to settle valid cases within 14 days.
- 7. If no suitable recourse can be found to appease the Student and Administration the matter will be referred to the Board, and possible legal action will be explored.

APPEALS -

Appeals against the Outcome of Applications for Special Arrangements and Special Considerations

- **a.** If, having received the result of any application, the Student wishes to appeal against the outcome, the student may submit an appeal to PIMBS Ltd.
- **b.** The student must submit the appeal, in writing within 28 days of the date of notification of the decision.
- **c.** PIMBS Ltd. will inform the Student of the outcome of their appeal within 28 days of the date of the appeal
- **d.** The outcome of an appeal is regarded as final and PIMBS Ltd. will not enter into further correspondence about an appeal with the Student or any of their representatives after notification of the outcome of that appeal.

Objections to decisions of the PIMBS Appeals Committee

- **a.** Any objection to a decision of the PIMBS Appeals Committee will be considered by the PIMBS Appeals Review Committee.
- **b.** Any appeal from the Student must be in writing within 28 days of notification of the decision.
- **c.** Once an appeal is submitted all communications relating to the case must be in writing.
- **d.** No communication with candidates or their representatives will be entered into regarding an appeal.
- **e.** PIMBS Ltd. will inform the Student of the outcome of their appeal within

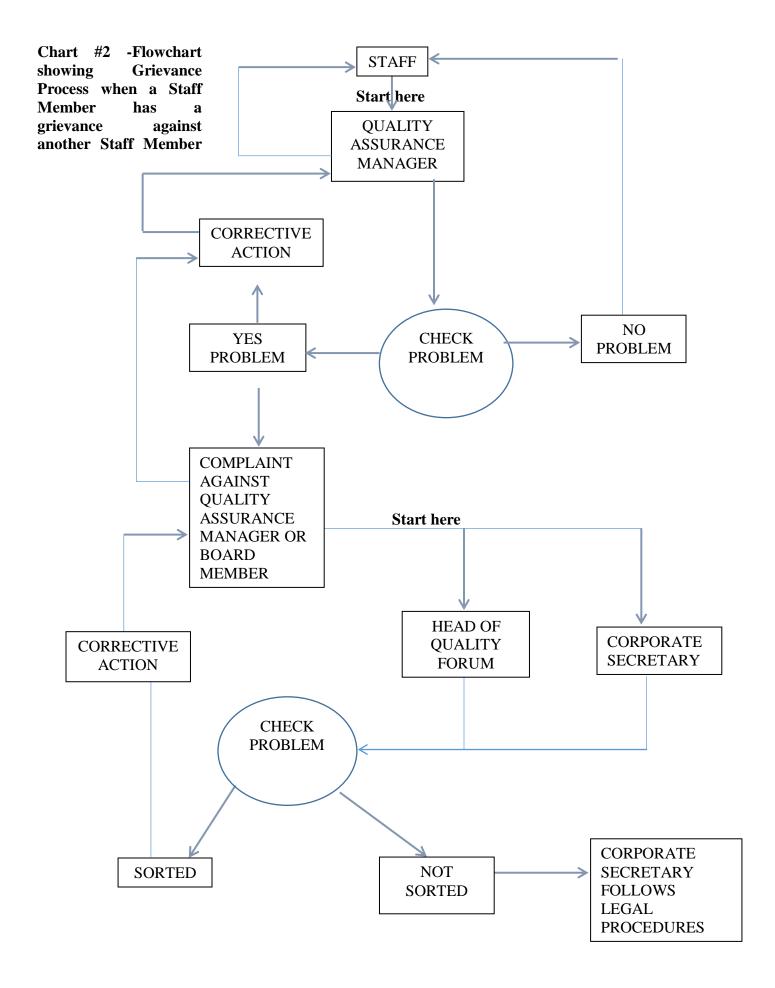
- 28 days of the date of the appeal.
- **f.** The outcome of an appeal is regarded as final and PIMBS will not enter into further correspondence about an appeal with the Student or their representative after the notification of that outcome.

Appeals against the Outcome of Result Enquiries

- **a.** If, having received the result of any enquiry, a Student wishes to appeal against that outcome, the Student may submit an appeal to the PIMBS Ltd. Appeals Committee.
- **b.** Students must submit appeals, in writing, within 28 days of the date of the notification of the decision.
- **c.** PIMBS Ltd. will inform the Students of the outcome of their appeal within 28 days of the date of the appeal.
- **d.** The outcome of an appeal is regarded as final and PIMBS Ltd. will not enter into further correspondence about an appeal with the Student or any of their representatives after notification of the outcome of that appeal.

COMPLAINTS BY STAFF MEMBERS AGAINST STAFF MEMBERS

In the rare occasion that there is a complaint by a staff member against another staff member, the complaint must be made to the Quality Assurance Manager. The Quality Assurance Manager will investigate and then the flow diagram attached to this will apply. If the complaint is against the Quality Assurance Manager or any member of the Board, the Head of the Quality Forum must be informed. The staff member needs to place in writing their complaint to the Quality Assurance Officer II or to the Head of the Quality Forum, who will cause an investigation into the matter, and report to the staff member within 2 weeks. See Chart #2.



COMPLAINTS BY STAFF MEMBERS AGAINST STUDENTS

In the event of a staff member having a complaint against a student, the process in Chart #3a will be followed.

Should the Quality Assurance Manager or a member of the Board have a complaint, a separate process is followed according to Chart #3 b. The nature of the complaint requiring Chart #3b to be followed, would have to be grave and severe in nature – for example, complaints involving violence against the staff member (in which case the Policy against Abusive Behaviour would be followed), discrimination, drug use etc. These would necessitate the council of the Corporate Secretary.

Chart #3 -Flowchart showing Grievance Process when a Staff Member has a grievance against a Student

STAFF

QUALITY
ASSURANCE
MANAGER

CORRECTIVE
ACTION

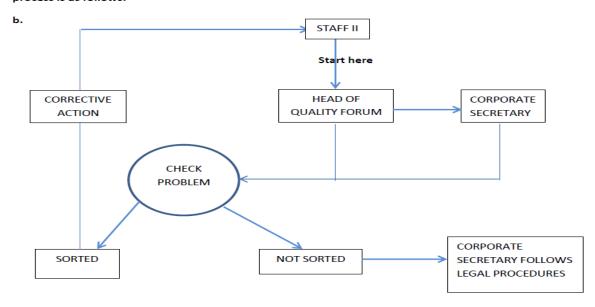
YES
PROBLEM

CHECK
PROBLEM

PROBLEM

NO
PROBLEM

If the Staff Member is the Quality Assurance Manager, Board Member or Principal, the grievance



1.1.5.2. Student Satisfaction Survey

Feedback from students is considered essential to the quality of service that the Institute provides and PIMBS Ltd. seeks to ensure the full satisfaction of all of its customers. PIMBS Ltd. achieves this through both informal and formal means, i.e. through casual discussions about their satisfaction with their courses or formal surveys such as a general survey (See Appendix) well as the Lecturer Evaluation form (see Appendix).

The information is collected and serious issues are usually dealt with immediate effect and the data is compiled and presented in the Institutes Self-Study report which is used in part of the overall quality enhancement of PIMBS Ltd.

1.1.6. Student Updates

Students can access the latest information via the School's Facebook page, fan page, website, notice board and by enquiry at the Front Office.

2. Appendices

2.1. Student forms

2.1.1. Enrolment form

THE PROFESSIONAL INSTITUTE OF MARKETING AND BUSINESS STUDIES

IDENTIFICATION NUM	IBER: I.D# OR D.P.#									
Surname/Family Name:		First name:								
Previous surname / family	name (if applicable)	Title (Dr., Mr., Mrs., Ms, Miss, etc.)								
Country of birth:		Country of permanent residence:								
	and and are are	-								
Full-time	RED 1 ST AND 2 ND CHOIC Part-time	E: Saturday								
PROGRAMME OF STUI C.I.M. A.B.E. OTHER	OY (tick appropriate box)	COURSE TITLE B.A. M.B.A.								
EMPLOYMENT EXPER										
Employer	Title and duties of post		From	То						
EDUCATIONAL QUALI School / College / Universi	FICATIONS sity / Educational Institute a	uttended:								
Name of Institution	Address	Qualification / award (include class / grade)	Dates (month- year)	Full-time						
			From:							
			То:							
			From: To:							
			From:							
			To:							

FEES: Tuition fees are to be paid upon Registration

Once a student has commenced classes there will be:

- NO REFUNDS
 NO TRANSFER OF FEES

A rebate may be requested at least two weeks prior to the commencement of the relevant course, the following conditions will apply:

1. A valid reason must be submitted with the request for rebate

2. If the rebate is granted, a processing fee of \$150.00 will be withheld.

I understand that this registration is for tuition only. N.B. All costs for the recovery of non-payment of outstandin I have received a copy of the School's Information and Reguthe policies and conditions of The Professional Institute of Mare no EXEPTIONS.	lation Booklet and hereby agree to abide by
Applicant's Signature:	Date:
Thank you for choosing The Professional Institute of Market	ing and Business Studies.

Such rebates will be given TWO WEEKS from the date of request.

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STUDENT INFORMATION

Last name

First name Middle name

Grade

Birth date Current date

CURRENT SCOLASTIC STANDINGS

 2^{nd} 3^{rd} 4^{th} 5th 7th8th Periods 1st

PARENTS OR GURDIANS ADDRESS CORRESPONDENCE TO:

Last name First name

Relationship Address

State or province

City Postal code

Home phone Day phone

Last name First name

Relationship Address

City State or province

Postal code

Home phone Day phone

OTHER EMERGENCY CONTACT

Relationship Name Work phone Home phone

MEDICAL INFORMATION

Clinic Doctor

Address

City State or province

Postal code Clinic phone After hours phone Dr. Office phone

Allergies Medical problems

Medication

NOTES

2.1.2. Professional Courses Payment Schedule



THE PROFESSIONAL INSTITUTE OF MARKETING AND BUSINESS STUDIES LTD.

#1 Harris Street, Curepe, Trinidad, West Indies Tel: (868) 662-PIMBS / 662-7467

Dear Parents I Guardian / Student,	
The subject chosen is	for
Course, which has a	a total fee of \$for
the period ofm	onths to, the relevant examination.
This cost covers syllabus completion, revision as	nd any additional classes to suit the needs
of individual students. Students are therefore con	mpensated for lost classes due to
Christmas and I or Easter breaks at no additiona	l cost. Absenteeism due to delinquencies
of students will not reduce fees. If a student start	ts late, the same fee will apply, however
the entire syllabus will be completed.	
In order to accommodate easy payment, the total	l fee of \$
is split in	to monthly installments of \$
REGISTRATION & EXAMINATIO	NS WITH FOREIGN BODIES
Students of PIMBS Ltd. are independently response	onsible for registering themselves for
examinations with foreign bodies. Each foreign	body has different deadline dates and
criteria for registration. Please read the notice bo	pard or enquire at the front office for
details.	
Note: Foreign Bodies are free to change the	ir fees without notice.
DECLARA TION:	
I have read and understood the above payment s	chedule, and hereby agree to abide by the
terms and conditions stipulated by PIMBS.	
Student / Parent / Guardian	Student Advisory (PIMBS
Witness	Date: DD/MM/YYYY

2.1.3. Change of course form

Application for Change of Course This letter is deemed authorized once it carries an authentic seal. Name:_____ **Subject(s) currently taking before** change:____ Subject(s) requested to be changed:___ Reason(s) for dropping course:__ **Subjects now taken AFTER change:** Date of change: For Official Use only

2.1.4. Student appeal form

DATE:	
NAME:	
SUBJECT:	
FOR OFFICIAL USE ONLY:	
DATE:	
ACTION TAKEN:	

2.1.5. Repeat / Referral Form

Date:			
Student Name:			-
Student Number:			-
Programme :			
Semester: □ Trimester 1	□ Trimester 2		
Subjects to repeat			
		_	
Signature :		_	
For official use only:			

2.1.6. Change of Course form

Date:				
Student Name:				
				_
Programme :				_
Semester: Tri	mester 1	□ Trimester 2	□ Trimester 3	
Subjects pursuing		Subjec		
Signature :			_	
For official use or	nly:			

2.1.7. Evaluation of lecturers form

THE PROFESSIONAL INSTITUTE OF MARKETING AND BUSINESS STUDIES LTD.

STUDENT EVALUATION FORM FOR LECTURERS

--- Please complete this form and circle the appropriate rating for each category---

Le	ecturer:										
St	bject:					Le	vel:				
Co	ourse:					Ti	me (Option	n:		
Da	ate of evaluation:										
1	CRITERION	POOR 1	2 I	FAIF 3	₹ 4	5	6 6	D 7	EX 8	CEL 9	LENT 10
1.	Punctuality	1	2	3	4	3	O	/	8	9	10
2.	Dress	1	2	3	4	5	6	7	8	9	10
3.	Adding Value to lecture	1	2	3	4	5	6	7	8	9	10
4.	Communication skills	1	2	3	4	5	6	7	8	9	10
5.	Knowledge of material	1	2	3	4	5	6	7	8	9	10
6.	Tutorial Care	1	2	3	4	5	6	7	8	9	10
	OMMENTS:										
FC	OR OFFICIAL USE	ONLY:									

2.1.8. Student Survey



THE PROFESSIONAL INSTITUTE OF MARKETING AND BUSINESS STUDIES LTD.

#1 Harris Street, Curepe, Trinidad, West Indies Tel: (868) 662-PIMBS / 662-7467

Dear Students,

Yes \Box

In order to help us serve you better, your comments and suggestions are greatly appreciated. Please answer the following questionnaire.

Please	tick ($$) the approx	opriate answ	er.												
1.	. How did you hear about the Institute?														
	Newspapers □ Word-of-mouth □ Television □ Radio □ Flyers □														
2.	. How would you position the Institute in the tertiary Education Market?														
	Leader □ Follower □ Third □ Forth □ Other □														
3.	3. How relevant are the programs offered at PIMBS Ltd. to the trends in the Local														
	working environ	ment?													
	Relevant A	Average	Irreleva	int 1											
4.	How relevant are	e the progra	ms offere	d at	PIME	3S]	Ltd	. to	the	e tre	end	ls iı	1 th	e	
	International wo	orking enviro	onment?												
	Relevant A	Average	Irreleva	int 1											
5.	Is the program th	hat you are p	oursuing s	truc	tured	in	a le	earr	er-	frie	end	ly 1	nar	nner?	
	Yes \square No \square Unsure \square														
6.	Would you recor	mmend the	Institute to	o yo	ur pe	ers	?								
	Yes □		No □												
7.	Would you reco	mmend the	Institute to	o so	meon	e el	lse	?							
	Yes □		No □												
8.	Is the quality of	tuition on pa	ar with yo	u ex	kpecta	itio	n?								
	Yes □		No □												
													Con	ntinued on th	
9.	Please rate the fo	ollowing cri	teria (1 is	the	lowes	st a	nd	10	the	hig	hes	st).	PIC	ase	e nexi page
	CIRCLE your an	nswer.													
	• Infrastructur	re			1	2	3	4	5	6	7	8	9	10	
	• Tutorial Care	e			1	2	3	4	5	6	7	8	9	10	
	Library servi	ices			1	2	3	4	5	6	7	8	9	10	
	• Customer Se	ervice Respo	nsiveness	3	1	2	3	4	5	6	7	8	9	10	

No □

11. What is the deciding factor in choosing a tertiary education centre?										
• Pass rate	1	2	3	4	5	6	7	8	9	10
• Infrastructure	1	2	3	4	5	6	7	8	9	10
 Quality of lectures 	1	2	3	4	5	6	7	8	9	10
 Library services 	1	2	3	4	5	6	7	8	9	10
Tutorial care	1	2	3	4	5	6	7	8	9	10
12. Do you have any further comments and su			15:							

2.1.9. Grievance form

DATE:
NAME:
GRIEVANCE:
FOR OFFICIAL USE ONLY:
DATE:
ACTION TAKEN: